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## **SUCCESSFUL IMPLEMENTATION OF SAP ERP SOLUTION** **Integrated software solution for business processes management**

(Skopje, 10.05.2010). Starting January 1<sup>st</sup>, 2010, INet began official usage of SAP ERP Solution. As a small business entity, INet is the first company from Macedonia that has accepted the challenge of implementing the world-famous brand, in order to successfully respond on all challenges of modern business and bring higher level of business efficiency.

SAP ERP solution is a software solution already proven in the world that offers a complete portfolio of business management solutions and is a powerful business management software for small and medium enterprises. The project was successfully implemented within 6 months, in accordance with the methodology for implementation of SAPPHIR, SOPHIE (SAPPHIR Optimization of Project management Helps to Implement Easier).

In order to raise the efficiency of existing processes on a higher level, SAP All-In-One Solution has been used, localized in accordance with the legislative of the Republic of Macedonia and adapted to existing business processes of INet. The solution is combined with some of SAP Best Practice Processes.

Key benefits of implementing SAP:

Improvement of business processes, Faster response on customer requests, Higher level of business transparency to the company shareholders, Faster and accurate decision making.

*“Every step of all End-to-End processes in INet is now structured and well defined which helps employees to work more efficiently and collaborate on every step of the process” – said Nadezda Dimitrovska, COO of INet and SAP Implementation Project Leader.*

*“With analyzing capabilities for each business part and history that can follow each sales flow from end to beginning I am now able to make better decisions in order to win more projects and keep my strategic customers satisfied”- said Toni Petreski, Managing Director of INet.*

INet, an information and communication company has been established with domestic capital as a privately owned company in 1991. The main activities include distribution and implementation of computer, network and communication equipment, covering all the areas of information technology and telecommunications. The strategic alliances with strong partners as IBM (HW & SW Authorized Distributor), Lenovo (Authorized Distributor & Service Partner), SAP (Sales & Service Partner), Red Hat (Advanced Partner, Authorized Training Partner), Xerox (Authorized Distributor & Service Partner), and Trend Micro (Authorized Partner), guarantee a range of innovative top information technology.